# IS THE FEAR OF **TRANSFERRING**, HOLDING YOUR RECRUITMENT AGENCY BACK?



#### We're 3R. Built to help you scale with confidence.

At 3R, we want to make sure you are getting the funding deal and service levels you deserve from your provider - you should accept nothing less than the best.

Revenue matters. Margins are key. Cost control is everything. But liquidity is the secret of every healthy business. It's a massive growth lever. **No cash. No growth.** 

With the right funding partner and back-office technology you can achieve this and scale at pace.



# IS IT TIME TO SWITCH?



If any of the below resonates with you and your team. If you can tick any of these boxes then it's time to re-consider your options. There is a better way.

You are receiving poor customer service.

Your margin is being withheld.

You get penalties for overtrading / late payments.

Inaccurate contractor or margin payments.

Credit checks are slow and unhelpful.

Poor credit control resulting in credit being pulled at short notice.

You have low visibility of your financial health.

There's too much tedious admin around your Back Office.

Your Terms & Conditions are excessive.

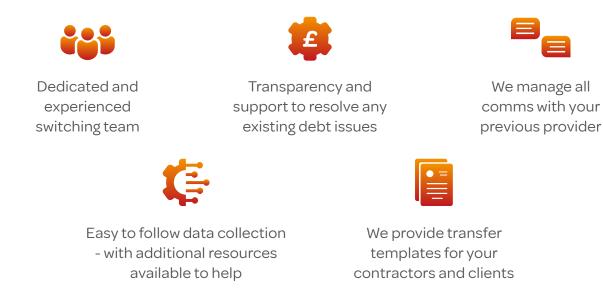
You've outgrown your funding facility.

Your current back-office setup is hard to scale.

## HOW WE MAKE IT EASY



We know it may seem like a daunting task, but switching is made easy with 3R.



### YOUR QUESTIONS ANSWERED!

### HOW LONG DOES IT TAKE?

This depends on your notice period, but typically, one month/four weeks.

#### HOW MUCH DO I HAVE TO DO?

Our dedicated transfer team, with your help, captures all contractor and client information. Once we have that, it's comms to all parties (provided by us) and clarifying details on the 3R back-office portal. We need your support and schedule catch-ups twice a week, but it's not labour-intensive.

### WILL MY CONTRACTORS BE PAID AS NORMAL?

Providing all details are confirmed by the endclient, then contractor pay will be processed as planned, we've never had a contractor who hasn't received payment when expected.

#### IS IT EASY FOR MY CLIENTS?

Yes, during the transfer process, we will speak to all clients to confirm their ledger, current contractors and invoicing process.

#### WHAT COULD GO WRONG?

Nothing that we haven't found a solution for by working together with our clients! We've un-covered misallocation, discrepancies, and unpicked anomalies during our audit but this creates clarification for all and a way-forward!



RECRUITMENT FUNDING & BACK OFFICE SOLUTIONS COMPARISON GUIDE

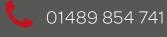
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#### We're 3R. Built to help you scale with confidence.

We love tech, but for us, people make the difference. So our service is built around responsive recruitment experts who can give you support, guidance and advice.

If you're looking for a reliable funding and back-office partner that's on your side and ready to back you, please get in touch.



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